2M3/KRHALYTICS

Supercharge your business through data: customer success stories from integration to analytics



EMBINATION We help people get more value from data



SUPPORTING INNOVATION

We are your partner to help keep your company drive success through innovation

ADDING VALUE FOR THE CUSTOMER

We support you in knowing your data. Knowing your data = knowing your customer and products and giving you the tools that you need to optimize your customer experience

CREATING EFFICIENCY AND SPEEDING UP REACTION TIME

Our solutions help you simplify and optimize, saving you money and speeding up your ability react

Qlik Q	Qlik Q°	Qlik@
Partner	Partner	Luminary 2020
Master Reseller	Solution Provider	
CZ, SK, HU, A*	ANZ	2x

100% Focus on value in data 200+ customers and OEM partners

50+ specialists and advisors





Emark & Qlik Large Customer – Financial Institution High-level development of company needs over time



LEAD WITH DATA" QIKQ

LEAD WITH DATA QIKO

Emark & Qlik Large Customer – Financial Institution High-level, simplified development of Qlik Sense architecture structure over time



- Combination of whole data transformation environment into Qlik Sense, also with replacement of CZ DWH
- Consolidated CZ/SK, stand-alone CZ and stand-alone SK in one place
- Data models for reporting applications all sourced from common DataMart, creating single source of truth
- Gradual alignment of source systems & replacement of excel for reporting

DATA INTEGRATION

FINANCIAL SERVICES



Theme Data Streaming,

Product

Geo Switzerland, EMEA

Function

Qlik Replicate

Cloud Data Migration

Business Value Driver

Customer Intelligence, Reimagined Processes

Generali

Data is money in the insurance world

- The core of its IT landscape is its Connection Platform, which ensures cohesion of data in all channels and applications
- Data resides in three core databases from where it is transferred to operational systems such as Salesforce.
- Qlik Replicate plays an important part both in capturing data changes and transferring them to the platforms. A data streaming solution built with Qlik enables Generali to replicate and stream information in seconds rather than hours or days.

"Data is important everywhere. Our specialty is using data to price risk and now we can also use it for engagement with our customers."

Pietro Carnevale, Director of Strategy & Innovation, Generali







FINANCIAL SERVICES

Zurich Insurance

Overhaul creates central data store

- Company decided to overhaul its systems to create a central data store, using Qlik Replicate to feed legacy mainframe data to its Guidewire Platform and Qlik Compose to build automated data warehousing
- Qlik Sense is used for data visualization with NPrinting providing automated reporting
- Through Qlik, Zurich has reduced the number of reports by 75%, efficiency has increased, and the organization now has a 'single source of truth'



Theme Big Brand, Data Driven Organization, Data Streaming

Product Qlik Compose, Qlik Replicate, Qlik Sense

Geo UK, EMEA



Business Value Driver Balanced Risk/Reward, Reimagined Processes



Function Finance, Sales "We looked at the tools available. With its automation and visualization, Qlik was the right fit for our business." Alex Sidgreaves, Head of Data Architecture & DataOps, Zurich

